

CIOReview

The Navigator for Enterprise Solutions

MICROSOFT EDITION

ISSN 2644-237X

SEPTEMBER 02, 2019 CIOREVIEW.COM

50 Most Promising Microsoft Solution Providers - 2019

Being at the forefront of digital transformation, Microsoft solutions are at the heart of many enterprises across the globe. Having a plethora of products and solutions precisely tailored to address the needs of any organization, today, Microsoft develops, manufacturers, license, supports and sells computer software, consumer electronics, personal computers, and other related services.

To reach out to the end-users effectively, Microsoft has its certified partner network that specializes in providing up-to-date Microsoft technology solutions across the globe. These partners or solutions providers can access the business goals of an organization and accordingly identify the correct solutions that will help them achieve the desired outcomes while leading to have a more agile and efficient business model. Moreover, they can also assist organizations in leveraging the full

potential of Microsoft Azure and help them build, test, deploy, and manage their applications and services through Microsoft-managed data centers.

With the myriad of solutions providers present in the market, the organizations often face a challenge to select the right vendor that will help them cope up with their business problems, additionally, will enable their employees to accomplish more through a broad range of Microsoft solutions. To assist them with the same, the editorial board at CIOReview has selected a handful of leading Microsoft solution providers after evaluating their technical prowess. We have considered the vendor's ability in delivering solutions; keeping in mind, the factors like the expertise in the domain, skills, competencies, and the impact of the solution on the business.

We present to you CIOReview's "50 Most Promising Microsoft Solution Providers - 2019."

CIO 50 MOST PROMISING
MICROSOFT
Review SOLUTION PROVIDERS - 2019

CIO 10 MOST PROMISING
SHAREPOINT
Review SOLUTION PROVIDERS - 2019

AgreeYa Solutions

Transforming Businesses through Technology, Innovation, and Excellence

Choosing a solution that fits current and future business requirements is a key consideration whilst embracing digital transformation. "Today's investments become tomorrow's operational expense. Making informed investments is the only way to meet an organization's ambitious technology goals," mentions Ajay Kaul, Managing Partner, AgreeYa Solutions. AgreeYa Solutions' Microsoft certified professionals help create a technology roadmap, followed by a blueprint for achieving clients' goals. AgreeYa's approach enables companies to deploy Microsoft solutions during any phase of their growth, supported by a foundation of scalability and rich functionality. AgreeYa Solutions, a Microsoft Gold Certified Partner and a Cloud Solution Provider (CSP), is on a mission to help companies achieve their targeted business goals through digital transformation. "We utilize the right technology and business solutions to help customers solve their critical business challenges," states Kaul.

When it comes to mitigating challenges pertaining to organizational silos and interdependencies within internal teams as well as departments, AgreeYa has a "quick fix." The firm's QuickApps—a set of 21 different web apps, and prebuilt templates, available for SharePoint on-premise, and Office 365—helps organizations automate processes and build business applications using SharePoint as a platform through simple point and click processes, without the need for custom coding or knowledge of SharePoint. AgreeYa also understands that for implementing technology aided solutions successfully, the workforce of an organization should be trained extensively in deployments. To this end, the company not only educates and trains their clients, but provides necessary support for assisting the client's teams during and post implementation.

Unlike many firms that focus on delivering solutions to a particular set of challenges, AgreeYa Solutions believes in working toward building a smarter and scalable future for its customers. The firm leverages its technology and innovation to align the organization with its future goals. "Our technology, innovation and excellence are integral facets to our success," asserts Kaul. By giving additional focus on training and development of its staff, and partnering with pioneers in the software landscape, the company preempts business problems and develops the best possible solutions for its customers. AgreeYa Solutions employs a team of over 1,700 professionals, who are committed to building and deploying the best solutions for its customers worldwide. The firm strongly believes that achieving excellence is a journey and not a destination. For that reason, its team puts careful focus on



Ajay Kaul

their processes, methodologies and its people, who are endorsed by CMMI and ISO quality certifications.

For instance, a government public service agency in California approached AgreeYa Solutions to support its digital transformation initiative. Managing large amounts of user data was a major problem for the agency. To top it off, its existing monolithic process was ineffective as well. After partnering with AgreeYa, the client deployed a modern, cloud-based data warehouse and business intelligence solution on Microsoft Azure. This solution enabled employees to look at various performance metrics across the departments. The Azure based solution now helps the department understand their challenges affectively and coordinate with the various departments that support operations, along with making decisions and taking actions faster.

AgreeYa Solutions serves a multitude of clientele including large fortune 100 companies, small to mid-size businesses, cities, counties and state governments. The highly diversified cohort of customers also enables AgreeYa to bring best industry practices, acquired from one industry to the other. AgreeYa's solution architects and engineers are in the process of building new innovations leveraging cloud, data analytics, IoT, AI and machine learning. By building solutions that have the potential to stimulate business growth; AgreeYa Solutions is on a mission to help customers scale their organizations, improve productivity and meet the challenges of the future. CR



Company:
AgreeYa Solutions

Description:
AgreeYa Solutions is a global systems integrator delivering a competitive advantage for its customers through Microsoft and other solutions

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